

PORTSIDE



PORTS OF INDIANA
3 PORTS - 2 WATERWAYS - 1 SYSTEM

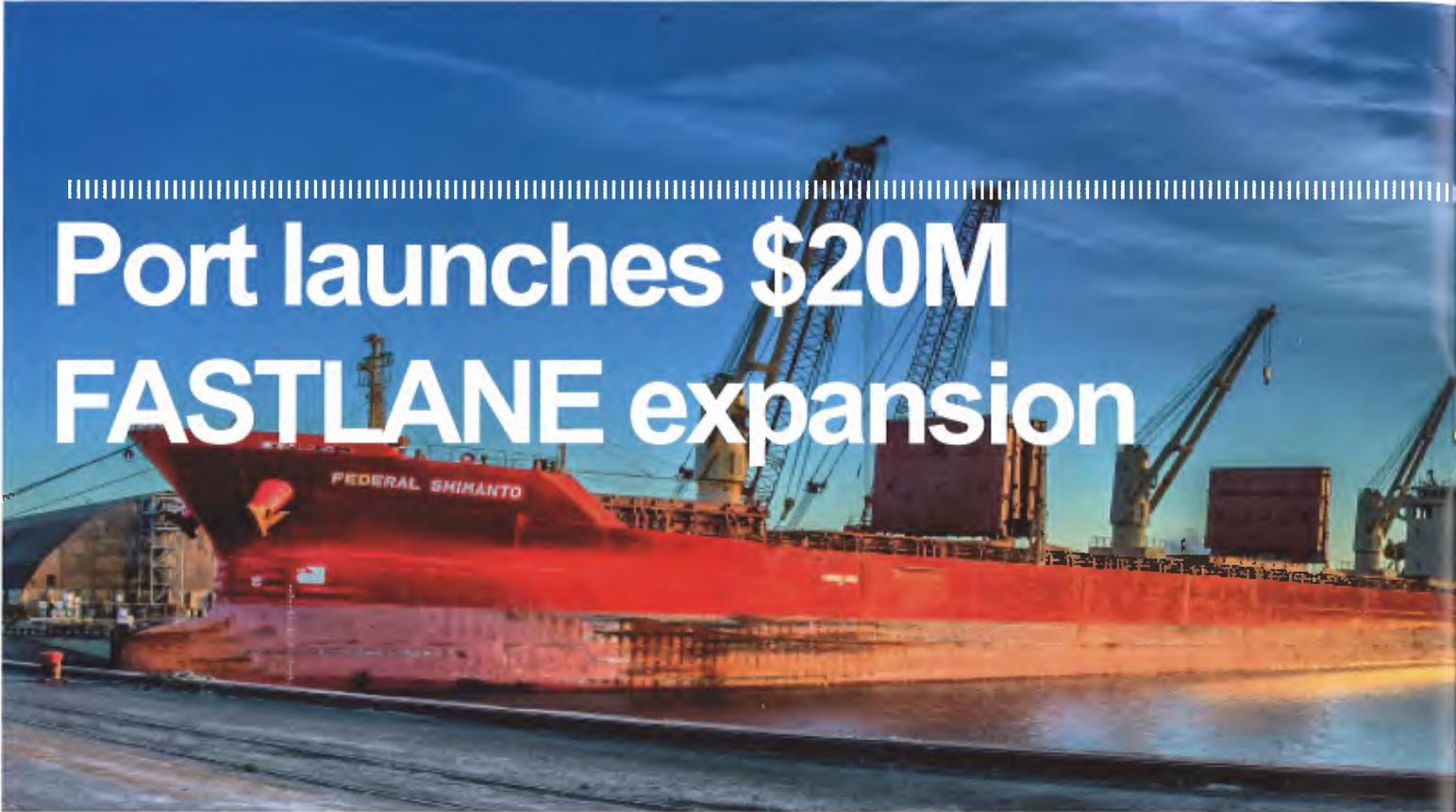
BIG PLANS AT BURNS HARBOR

PORT LAUNCHES \$20M FASTLANE EXPANSION

HEAVY LIFT CARGOES ON THE RISE

METRO PORTS DOUBLES SIZE OF BULK TERMINAL

2018 ISSUE 1



Port launches \$20M FASTLANE expansion

Ports of Indiana recently announced a nearly \$20 million expansion will take place at the Port of Indiana-Burns Harbor as part of the U.S. FASTLANE grant program. The U.S. Department of Transportation has awarded the Lake Michigan port one of the nation's 10 FASTLANE small project grants, totaling \$9.85 million. The overall port expansion will exceed \$19.7 million and be developed over the next few years. Projects will include the construction of:

- Two rail yards with storage for 183 cars
- Facilities to accommodate 90-car unit trains
- A new shipping berth
- A 6-acre truck marshalling yard
- A new 2.3-acre bulk cargo terminal with multimodal connections for handling cargo transfers between ships, barges, rail cars and trucks
- 4.4 miles of new track on the existing 14-mile rail network
- Extensions to a retaining wall and paving of a dock apron for an additional 1,200 feet of usable dock space

"Indiana's ports are critical hubs for jobs and economic growth and this expansion will help our state attract even more business to northwest Indiana," Governor Eric J. Holcomb said. "This new investment will not only improve the region's economic vitality, but also the international competitiveness of our entire state."

Metro Ports doubles size of bulk terminal

Long Beach, California-based Metro Ports has taken over the bulk terminal operations at the Port of Indiana-Burns Harbor and immediately doubled the size of the facility. Metro Ports has long been a major national player in the maritime industry with 27 terminals on the West, East and Gulf Coasts of the United States.

Metro Ports plans to invest in bulk terminal upgrades, increasing throughput capacity at the port, which handled 2.8 million tons of cargo last year. This project could have a major impact throughout the region as Metro Ports brings with it significant business development experience, a strong network of international connections and state-of-the-art equipment that allows the facility to significantly increase its capacities and efficiencies.

Metro Ports handles bulk cargoes, such as coal, coke, limestone and minerals at the port. For more information visit metroports.com.



Heavy lift cargo on the rise

Port of Indiana-Burns Harbor saw a major increase in specialized project cargo shipments cross its docks in 2017. Because of the port's strategic location in the middle of the U.S., its logistical access to ocean vessels and river barges, and its experienced cargo-handling services, the port is uniquely qualified to handle oversized cargoes.



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Heavy lift and project cargo shipments through the port were up 34 percent in 2017 over the previous year and included wind tower sections from Spain and Brazil as well as the world's largest liquid argon particle hunter, called "ICARUS." ICARUS was a one-of-a-kind shipment and the most valuable cargo the port has ever handled. The large device is used by particle physicists to study neutrinos, subatomic particles that are smaller than any other known particle.

ICARUS was shipped in two semitrailer-size containers that left the CERN physics laboratory in Geneva, Switzerland, on June 10. It arrived at the Burns Harbor port on July 11, and then was trucked the last 80 miles to its final destination in the U.S. Department of Energy's Fermi National Accelerator Laboratory in Batavia, Ill. on July 26. ICARUS has been tracked by people from around the world via Twitter since December 2014 and, during

the last two months of the 4,700-mile trip, the hashtag #IcarusTrip recorded nearly 1,500 tweets.

Federal Marine Terminals unloads the large project cargoes at the Port of Indiana-Burns Harbor, with labor provided by the International Longshoremen's Assoc. and the International Union of Operating Engineers. For more information visit fmtcargo.com.



FMT handles ICARUS at Port of Indiana-Burns Harbor

Powering the Midwest's energy sector

Port of Indiana-Mount Vernon



Port of Indiana-Mount Vernon plays a key role in the Midwest energy sector. The multimodal hub located outside of Evansville ships more cargo than the state's other two ports combined, including high volumes of coal, agriculture products and minerals. Three major energy commodities handled at the port are coal, ethanol and soybean oil. Shipping these cargoes on the inland waterways system allows for lower transportation costs, which translates into cheaper energy costs for consumers and businesses as well as opportunities to reach new international markets.

Shipments through the port are the primary reason the Mount Vernon region ranks as the sixth largest port district on the inland waterways.

"Companies at this port ship cargoes to and from 44 states and 20 different countries," said Port Director Phil Wilzbacher. "With this kind of reach, it clearly demonstrates the impact port companies and users in the southwestern part of our state have on the regional, national and global economy."

The port handles more coal than any other cargo. Alliance Coal transports to the Mount Vernon Transfer Terminal at the port from mines in Indiana, Illinois and Kentucky on trucks and trains that can dump coal into loading pits in the ground for transfer to storage areas. At any given time, there can be a pile of 60,000 tons of coal stored at the port while barges are positioned for loading the outbound shipments. A large conveyer belt transfers coal onto the barges on the Ohio River at a rate of 4,000 tons per hour. The coal terminal at the port can transload up to 8 million tons of coal per year on barges. The U.S. Energy Department reports that coal is the largest domestically produced source of energy in the U.S., used widely for electricity generation. Recent market changes have created new opportunities for export shipments through the port.

Ethanol was first handled at the port in 2010 and since then over 2 million tons of ethanol have been shipped through the facility. Valero's Mount Vernon ethanol plant sits on 112 acres leased from the Ports of Indiana. The Mount Vernon plant processes approximately 37 million bushels of corn into 100 million gallons of ethanol and 320,000 tons of dried distillers grains per year. U.S. Energy reports that 97% of gasoline in the U.S. contains some ethanol and the most common blend of ethanol is E10 (10% ethanol, 90% gasoline).

Soybean oil was a major component of the over 1 million tons of soybean products handled at the port in 2017. Consolidated Grain and Barge (CGB) operates a grain elevator and is a major supplier of soybean oil products for both food and industrial uses. The processing capacity of the facility is approximately 100,000 bushels per day. The United Soybean Board reported that domestic demand for biodiesel accounts for more than a quarter of the nation's soybean oil use. U.S. consumers used a record 2.9 billion gallons of biodiesel and renewable diesel in 2016 – a 40 percent increase from the previous year. According to CGB, one bushel of soybeans can produce 11 pounds of oil, 44 pounds of meal and three pounds of hulls.

Overall, more than two-thirds of cargoes moving through the port are related to energy production.



Valero Renewable Fuels at Port of Indiana-Mount Vernon

Much more than just a port

Port of Indiana-Jeffersonville



Port of Indiana-Jeffersonville is a unique maritime industrial park. With multimodal connections and strong business synergies, the port offers significant strategic advantages to a diverse portfolio of steel, grain and bulk product shippers.

The port offers domestic and international shipments via the Mississippi-Ohio river system, which connects barges to ocean vessels in the Gulf of Mexico, allowing for global connections to South America and Asia, the Middle East and Europe.

The port boasts 1,057 acres of land, more than 3,200 feet of riverfront and 29 tenant companies. The port's maritime industrial park offers warehousing, distribution, manufacturing facilities and a variety of steel services including processing, roll forming and galvanizing, as well as unparalleled multimodal connections.

Maritime operations at the port generate nearly \$2 billion per year in economic activity and support more than 13,100 total jobs. The port currently has 300 acres available for development.

The port offers world-class infrastructure, including fiber-ready sites, multiple docks, onsite utilities, specialized cargo handling services, expansive storage facilities, dedicated rail switching and Class I rail service, including direct connections with CSX and the Norfolk Southern Railroad via the Louisville & Indiana Rail Road.

The opening of the \$1 billion Ohio River bridge in 2016 created a new interstate "shortcut" from the port to key markets including Louisville, Cincinnati and Nashville. This new "Lewis and Clark" bridge connects I-265 on both sides of the Ohio River, completing the much anticipated bi-state connection to three major interstates (I-64, I-65, I-71) as well as the port's multimodal facilities.

Port companies can now reach markets to the south and east of the port without having to drive the long way around and through the Louisville metro area. Having easy access in and out of the port by truck is critical to shippers and the many companies that rely on the port's multimodal connections to reach global markets.

From the board room

Commission Members

The Ports of Indiana Commission is a seven-member, bipartisan board of directors that is appointed by the governor and meets six times per year to approve major projects.



Ken Kaczmarek
Chairman



Greg Gibson
Vice Chairman



Michael Browning
Commissioner



Marvin Ferguson
Commissioner



Christine Keck
Commissioner



Monica Newhouse-
Rodriguez
Commissioner



Miriam Robeson
Commissioner



Jay Potesta
*Secretary/
Treasurer*

Public Commission Meetings

The Ports of Indiana holds bi-monthly commission meetings that are open to the public. In addition to welcoming public commentary, the Commission conducts official business, including contract approvals, bid awards, tariff revisions and other operational matters. The 2018 Commission Meeting calendar is as follows:

- February 18 at Ports of Indiana Central Office
- April 19 at Port of Indiana-Mount Vernon
- June 28 at Port of Indiana-Jeffersonville
- August 16 at Port of Indiana-Burns Harbor
- October 18 at Ports of Indiana Central Office
- December 13 at Ports of Indiana Central Office

A Hoosier comes home: Miles named Jeffersonville port director



Jeff Miles, a former North Carolina Ports executive with Indiana ties, has been named port director for the Port of Indiana-Jeffersonville. Miles, a born-and-raised Hoosier and veteran of the maritime industry, has returned to Indiana to lead port operations and business development at the southern Indiana port.

Miles' industry experience includes more than 30 years as a senior-level manager in the port, maritime transportation, and logistics sectors. As a key member of the North Carolina State Ports Authority executive team from 2005 to 2017, Miles held positions including chief operating officer, deputy executive director, and interim chief executive officer. Prior to his time at the North Carolina Ports, Miles served 10 years as the general manager of container operations at the South Carolina State Ports Authority, and three years as president of a private marine terminal company specializing in bulk and break-bulk operations.

"Jeff's extensive port operations and leadership experience, coupled with his background in strategic planning, perfectly position our Jeffersonville port for

continued growth," said Ports of Indiana CEO Rich Cooper.

Miles started in late January and takes over the position from Scott Stewart, who left earlier this year after 6 years at the port to spend more time on community development and charitable projects.

"It feels like I'm coming home," said Miles. "It's truly an honor to have the opportunity to help my home state in an industry that has been such a large part of my professional career."

In addition to his port leadership roles, he has also managed intermodal logistics and terminal operations for major ocean carriers, including Maersk Line and U.S. Lines, and worked as a logistics, shipping and business consultant with Pricewaterhouse Coopers and Booz Allen Hamilton.

Miles is a native Hoosier raised in the Dearborn County towns of Lawrenceburg and Greendale. A graduate of William Henry Harrison High School in West Lafayette, Ind., he holds a bachelor's degree from the College of Charleston and a master's from Duke University's Fuqua School of Business. He and his wife, Nancy, have been married for 37 years and have three grown children.



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 info@portsofindiana.com
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DIRECTORY



Below are companies and service providers with operations related to Indiana's ports

PORT OF INDIANA-BURNS HARBOR 6625 S. Boundary Drive, Portage, IN 46368 219-787-8636	PORT OF INDIANA-MOUNT VERNON 2751 Bluff Road, Mount Vernon, IN 47620 812-838-4382	PORT OF INDIANA-JEFFERSONVILLE 1402 Port Road, Jeffersonville, IN 47130 812-283-9662
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Service Providers	Service Providers	Service Providers
<p>Aqua-Land Communications Inc. 219-762-1541 Communications provider</p> <p>Federal Marine Terminals Inc. 219-787-1017 Stevedoring</p> <p>Franciscan Working Well 219-787-8662 Occupational healthcare facility</p> <p>Great Lakes Towing Co. 216-621-4854 Tugboat, towing, barge services</p> <p>Indiana Harbor Belt Railroad 219-989-4716 Railroad switching</p>	<p>International Longshoremen's Association Local 1969 219-764-9715 Maritime union</p> <p>International Union of Operating Engineers Local 150 708-482-8800 Heavy equipment union</p> <p>Metro Ports 219-734-5018 Stevedoring</p> <p>Norfolk Southern Railroad 219-787-8001 Class I railroad</p>	<p>Consolidated Terminals & Logistics Co. 812-833-3208 General cargo stevedoring, rail-to-barge bulk terminal</p> <p>Evansville Western Railway 866-812-3897 Full-service railroad</p> <p>TPG Mount Vernon Marine Mount Vernon Barge Service 812-838-4889 Towing, fleet, barge cleaning/repair, bulk stevedoring</p>
<p>ADS Logistics Co., LLC 219-787-5015 Transportation, warehousing, inventory management</p> <p>ArcelorMittal 219-787-2120 Steel mill</p> <p>Central Coil Processing 219-787-5000 Steel processing</p> <p>Feralloy Midwest Portage 219-787-9698 Steel processing</p> <p>Feralloy Processing Co. 219-787-8773 Steel processing</p> <p>Indiana Pickling & Processing 219-787-8889 Steel pickling</p> <p>Leeco Steel 800-621-4366 Steel plate service center</p> <p>Metro International Trade Services LLC 219-787-8690 Metals distribution, storage</p>	<p>NLMK Indiana 219-787-8200 Hot-rolled steel processing</p> <p>Phoenix Services 219-787-0010 Aggregate producer/steel mill services</p> <p>Precision Strip Inc. 219-787-1602 Steel coil processing</p> <p>Ratner Steel Supply 219-787-6700 Steel processor</p> <p>Steel Warehouse Portage 219-787-8887 Steel service center</p> <p>Tube City IMS Division by NLMK Indiana 219-787-0004 Steel services</p> <p>United States Steel Corp. 219-762-3131 Finishing mill</p>	<p>American Commercial Barge Line 800-638-2134 Barge services</p> <p>CGB Marine - Louisville 812-288-0488 Barge services</p> <p>Consolidated Terminals & Logistics Co. 812-283-9500 General cargo stevedoring, logistics</p> <p>CSX 812-218-0845 Class I railroad</p> <p>Green Lines Transportation 812-258-3515 Transportation, common carrier</p>

Steel Production, Processing, Distribution

<p>ADS Logistics Co., LLC 219-787-5015 Transportation, warehousing, inventory management</p> <p>ArcelorMittal 219-787-2120 Steel mill</p> <p>Central Coil Processing 219-787-5000 Steel processing</p> <p>Feralloy Midwest Portage 219-787-9698 Steel processing</p> <p>Feralloy Processing Co. 219-787-8773 Steel processing</p> <p>Indiana Pickling & Processing 219-787-8889 Steel pickling</p> <p>Leeco Steel 800-621-4366 Steel plate service center</p> <p>Metro International Trade Services LLC 219-787-8690 Metals distribution, storage</p>	<p>NLMK Indiana 219-787-8200 Hot-rolled steel processing</p> <p>Phoenix Services 219-787-0010 Aggregate producer/steel mill services</p> <p>Precision Strip Inc. 219-787-1602 Steel coil processing</p> <p>Ratner Steel Supply 219-787-6700 Steel processor</p> <p>Steel Warehouse Portage 219-787-8887 Steel service center</p> <p>Tube City IMS Division by NLMK Indiana 219-787-0004 Steel services</p> <p>United States Steel Corp. 219-762-3131 Finishing mill</p>
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Processing, Distribution, Storage

<p>Cargill Inc. 219-787-8614 Agriculture products handling</p> <p>Carmeuse Lime and Stone 219-787-9190 Limestone processing</p> <p>Frick Services 219-787-9475 Dry/liquid bulk storage/distribution</p>	<p>Mid-Continent Coal & Coke Co. 708-798-1110 Coal, coke, petroleum coke processor</p> <p>PI. & I. Motor Express 219-850-1274 Flat bed trucking</p> <p>Tanco Terminals Inc. 219-787-8159 Liquid storage, handling</p>
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Service Providers

<p>Consolidated Terminals & Logistics Co. 812-833-3208 General cargo stevedoring, rail-to-barge bulk terminal</p> <p>Evansville Western Railway 866-812-3897 Full-service railroad</p> <p>TPG Mount Vernon Marine Mount Vernon Barge Service 812-838-4889 Towing, fleet, barge cleaning/repair, bulk stevedoring</p>

Agricultural Products

<p>Agrium U.S. Inc. 812-838-9779 Fertilizer distribution</p> <p>Consolidated Grain & Barge Co. Merchandising Division 812-838-6651 Grain terminal</p> <p>Consolidated Grain & Barge Co. Soybean Processing Division 812-838-6651 Soybean processing plant</p> <p>Crop Production Services 812-838-4533 Retail fertilizer distribution</p> <p>Tri-County Agronomics 812-838-1755 Liquid fertilizer, pesticide/herbicide supplier</p> <p>Valero Renewables 812-833-3900 Ethanol production</p>
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Processing, Distribution, Storage

<p>CEMEX/Kosmos Cement 812-838-3465 Cement distribution</p> <p>CIMBAR Performance Minerals 812-838-5236 Minerals processing</p> <p>Kenco Logistics Services 812-833-3412 Distribution, warehousing</p> <p>Mount Vernon Transfer Terminal 812-250-7909 Coal transloading to barge</p>
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Service Providers

<p>American Commercial Barge Line 800-638-2134 Barge services</p> <p>CGB Marine - Louisville 812-288-0488 Barge services</p> <p>Consolidated Terminals & Logistics Co. 812-283-9500 General cargo stevedoring, logistics</p> <p>CSX 812-218-0845 Class I railroad</p> <p>Green Lines Transportation 812-258-3515 Transportation, common carrier</p>	<p>Louisville & Indiana Railroad 812-288-0940 Class III railroad</p> <p>MG Rail 812-218-1337 Port rail switching service</p> <p>MVBS Jeffersonville 812-725-8295 Barge harbor & fleet, service</p> <p>Norfolk Southern 757-823-5491 Class I railroad</p> <p>Watco Terminal & Port Services 812-282-4938 Warehousing, stevedoring</p>
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Steel Production, Processing, Distribution

<p>Cronimet 812-284-4448 Stainless steel scrap processing</p> <p>Cylicron Engineered Cylinders 812-283-4600 Industrial cylinder mfg.</p> <p>Delaco Kasle Processing, Indiana 812-280-8800 Metals processing</p> <p>Eagle Steel Products, Inc. 812-282-4770 Steel processing, distribution</p> <p>Metals USA 812-640-8881 Ext. 3505 Steel processing, distribution</p> <p>Mill Steel 812-670-4020 Steel processing, distribution</p> <p>Ohio River Metal Services 812-282-4770 Steel processing, distribution</p>	<p>OmaSource - Division of Steel Dynamics Inc. 812-280-2268 Scrap metal processing</p> <p>POSCO AAPC, LLC #2 812-670-4477 Ext. 210 Steel processing, distribution</p> <p>Steel Dynamics Inc. 812-218-1490 Steel coils galvanizing and painting</p> <p>Valmont Industries Inc. 812-284-5241 Steel galvanizing</p> <p>Voestalpine Roll Forming Corporation 812-284-0650 Steel roll-forming, structural tubes</p> <p>VOSS Clark Industries 812-285-7700 Steel processing, distribution</p>
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Processing, Distribution, Storage

<p>Airgas Specialty Products 812-283-6932 Chemical mfg., distribution</p> <p>Arctic Minerals 812-283-6616 Mineral processing, distribution</p> <p>Chemtrusion Inc. 812-280-2910 Plastic resin processing</p> <p>Consolidated Grain & Barge Co. 812-283-9500 Grain terminal, bulk stevedoring, logistics</p> <p>FedEx Ground 812-218-0781 Parcel distribution logistics</p>	<p>Idemitsu Lubricants America Corp. 812-284-3300 Automotive and industrial lubricants</p> <p>Legacy Supply Chain Services 812-280-5850 Distribution, warehousing</p> <p>Mytex Polymers Inc. 812-280-2900 Plastic resin distribution</p> <p>Revere Plastics 419-603-2483 Plastic injection molding</p> <p>Tanco Clark Maritime 812-280-7300 Liquid storage, handling</p>
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OVER 40 YEARS OF CREATIVITY, INNOVATION AND INTEGRITY

From its humble beginnings in 1970 with 3 employees in St. Louis, CGB now has over 1,800 employees and 90 locations throughout the U.S. CGB provides an array of services for grain farmers, from financing and risk management to buying, storing, selling and shipping of the crop. As a result of the company's entrepreneurial approach, natural extensions have developed including the addition of a soybean processing group and a transportation and logistics division.

Consolidated Grain & Barge Co.: Grain origination and marketing

CGB Soy Processing: Located in Mount Vernon, Indiana

CTLC: Terminal and logistics services for the inland waterway system

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